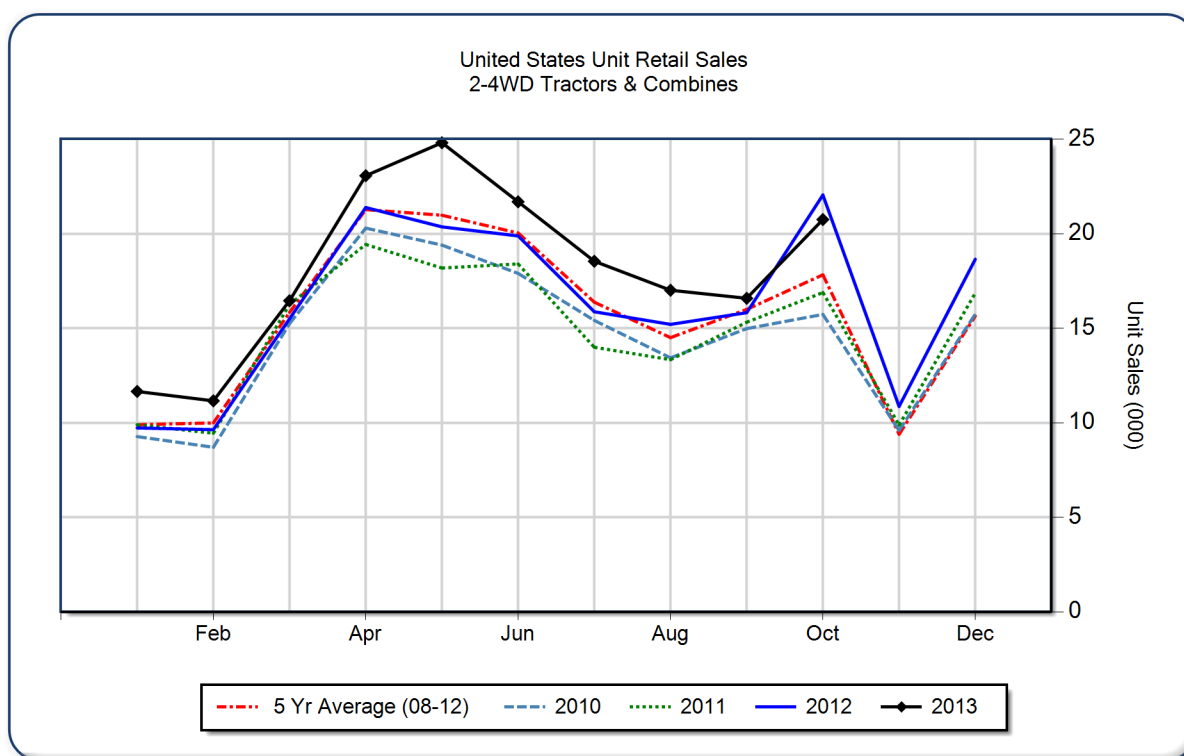


## October 2013 Flash Report United States Unit Retail Sales

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	October			YTD - October			Beginning Inventory Oct 2013
	2013	2012	%Chg	2013	2012	%Chg	
<b>2WD Farm Tractors</b>							
< 40 HP	8,117	8,573	-5.3	89,039	80,591	10.5	53,800
40 < 100 HP	5,586	5,724	-2.4	47,663	45,107	5.7	27,597
100+ HP	4,977	4,809	3.5	30,645	25,711	19.2	12,375
<b>Total 2WD Farm Tractors</b>	<b>18,680</b>	<b>19,106</b>	<b>-2.2</b>	<b>167,347</b>	<b>151,409</b>	<b>10.5</b>	<b>93,772</b>
<b>4WD Farm Tractors</b>	<b>919</b>	<b>1,182</b>	<b>-22.3</b>	<b>5,551</b>	<b>5,675</b>	<b>-2.2</b>	<b>1,854</b>
<b>Total Farm Tractors</b>	<b>19,599</b>	<b>20,288</b>	<b>-3.4</b>	<b>172,898</b>	<b>157,084</b>	<b>10.1</b>	<b>95,626</b>
<b>Self-Prop Combines</b>	<b>1,153</b>	<b>1,763</b>	<b>-34.6</b>	<b>8,847</b>	<b>8,374</b>	<b>5.6</b>	<b>2,312</b>



*These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.*

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