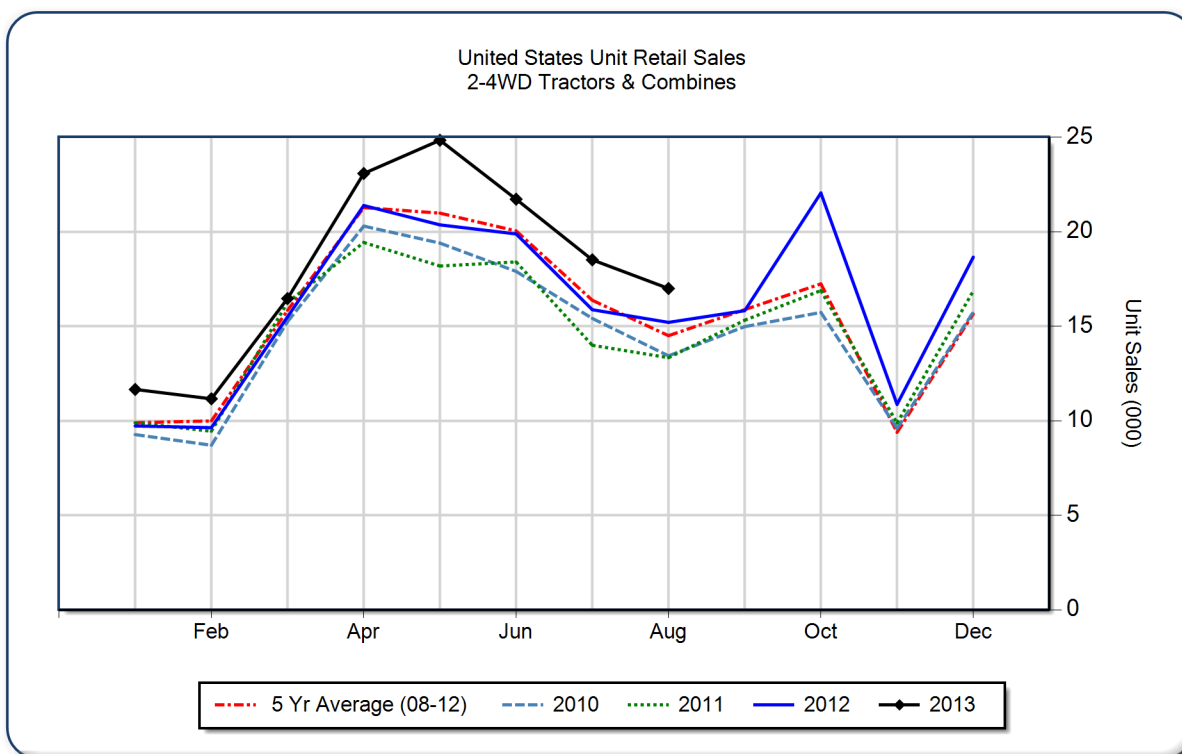


August 2013 Flash Report United States Unit Retail Sales

Copyright, AEM. All rights reserved. If data is referenced, please acknowledge AEM as the source.

	August			YTD - August			Beginning Inventory Aug 2013
	2013	2012	%Chg	2013	2012	%Chg	
2WD Farm Tractors							
< 40 HP	8,259	7,256	13.8	73,261	64,971	12.8	52,508
40 < 100 HP	4,637	4,119	12.6	37,697	35,327	6.7	26,048
100+ HP	2,544	2,211	15.1	22,712	18,209	24.7	11,409
Total 2WD Farm Tractors	15,440	13,586	13.6	133,670	118,507	12.8	89,965
4WD Farm Tractors	533	521	2.3	4,106	3,817	7.6	1,613
Total Farm Tractors	15,973	14,107	13.2	137,776	122,324	12.6	91,578
Self-Prop Combines	1,025	1,099	-6.7	6,669	5,261	26.8	2,134



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and District of Columbia.

Restricted Information from the Association of Equipment Manufacturers