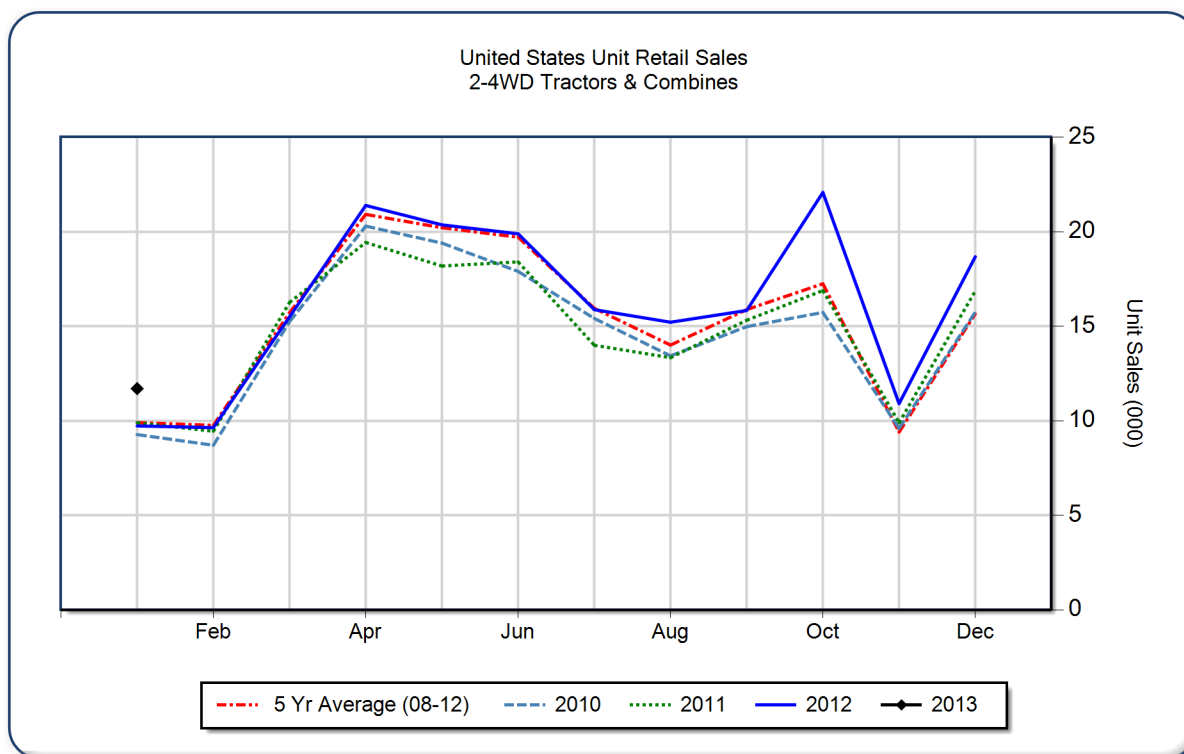


## January 2013 Flash Report United States Unit Retail Sales

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	January			YTD - January			Beginning Inventory Jan 2013
	2013	2012	%Chg	2013	2012	%Chg	
<b>2WD Farm Tractors</b>							
< 40 HP	4,170	3,524	18.3	4,170	3,524	18.3	59,446
40 < 100 HP	3,733	3,332	12.0	3,733	3,332	12.0	25,918
100+ HP	2,686	2,114	27.1	2,686	2,114	27.1	8,248
<b>Total 2WD Farm Tractors</b>	<b>10,589</b>	<b>8,970</b>	<b>18.0</b>	<b>10,589</b>	<b>8,970</b>	<b>18.0</b>	<b>93,612</b>
<b>4WD Farm Tractors</b>	<b>574</b>	<b>313</b>	<b>83.4</b>	<b>574</b>	<b>313</b>	<b>83.4</b>	<b>1,348</b>
<b>Total Farm Tractors</b>	<b>11,163</b>	<b>9,283</b>	<b>20.3</b>	<b>11,163</b>	<b>9,283</b>	<b>20.3</b>	<b>94,960</b>
<b>Self-Prop Combines</b>	<b>538</b>	<b>445</b>	<b>20.9</b>	<b>538</b>	<b>445</b>	<b>20.9</b>	<b>957</b>



*These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and District of Columbia.*

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