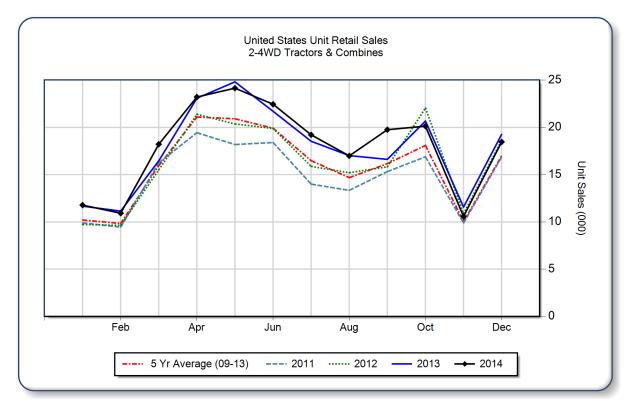




## **December 2014 Flash Report United States Unit Retail Sales**

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	December			YTD - December			Beginning Inventory
	2014	2013	%Chg	2014	2013	%Chg	Dec 2014
<b>2WD Farm Tractors</b>							
< 40 HP	7,097	6,666	6.5	109,424	100,630	8.7	60,574
40 < 100 HP	6,825	6,160	10.8	61,123	57,005	7.2	33,310
100+ HP	3,355	4,325	-22.4	32,178	37,232	-13.6	12,498
<b>Total 2WD Farm Tractors</b>	17,277	17,151	0.7	202,725	194,867	4.0	106,382
4WD Farm Tractors	425	834	-49.0	5,108	6,903	-26.0	1,273
<b>Total Farm Tractors</b>	17,702	17,985	-1.6	207,833	201,770	3.0	107,655
Self-Prop Combines	760	1,275	-40.4	7,993	10,753	-25.7	1,494



These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.

