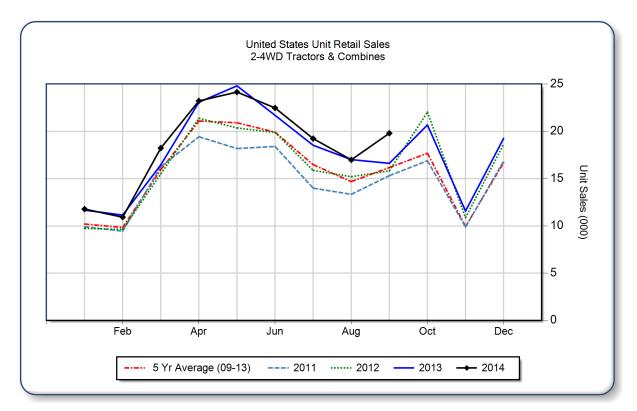




September 2014 Flash Report United States Unit Retail Sales

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	September			YTD - September			Beginning Inventory
	2014	2013	%Chg	2014	2013	%Chg	Sep 2014
2WD Farm Tractors			,				
< 40 HP	10,100	7,697	31.2	88,058	81,044	8.7	55,789
40 < 100 HP	5,646	4,400	28.3	45,012	42,014	7.1	31,486
100+ HP	2,774	2,968	-6.5	23,442	25,649	-8.6	12,131
Total 2WD Farm Tractors	18,520	15,065	22.9	156,512	148,707	5.2	99,406
4WD Farm Tractors	415	526	-21.1	3,926	4,630	-15.2	1,591
Total Farm Tractors	18,935	15,591	21.4	160,438	153,337	4.6	100,997
Self-Prop Combines	867	1,027	-15.6	6,375	7,688	-17.1	2,274



These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.

