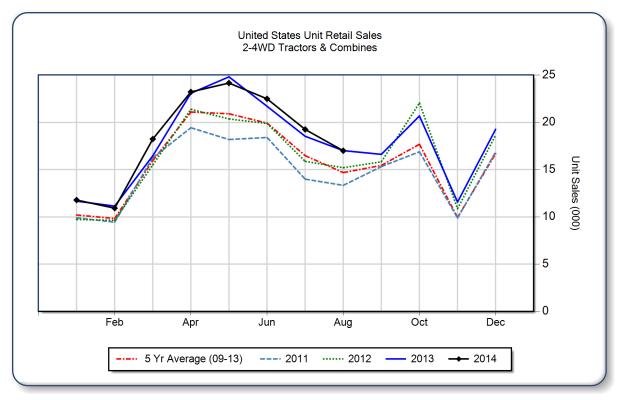




August 2014 Flash Report United States Unit Retail Sales

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	August			YTD - August			Beginning Inventory
	2014	2013	%Chg	2014	2013	%Chg	Aug 2014
2WD Farm Tractors							
< 40 HP	8,682	8,309	4.5	77,982	73,347	6.3	55,206
40 < 100 HP	4,998	4,608	8.5	39,380	37,616	4.7	30,448
100+ HP	2,255	2,539	-11.2	20,682	22,683	-8.8	12,077
Total 2WD Farm Tractors	15,935	15,456	3.1	138,044	133,646	3.3	97,731
4WD Farm Tractors	333	532	-37.4	3,511	4,104	-14.4	1,558
Total Farm Tractors	16,268	15,988	1.8	141,555	137,750	2.8	99,289
Self-Prop Combines	730	1,024	-28.7	5,510	6,661	-17.3	2,078



These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.

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