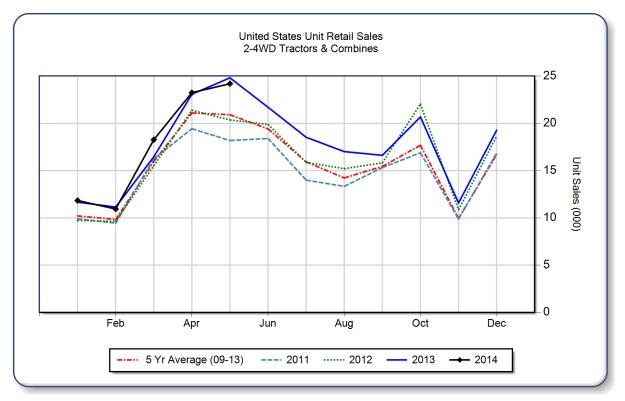




## May 2014 Flash Report United States Unit Retail Sales

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|                                | May    |        |       | YTD - May |        |      | Beginning<br>Inventory |
|--------------------------------|--------|--------|-------|-----------|--------|------|------------------------|
|                                | 2014   | 2013   | %Chg  | 2014      | 2013   | %Chg | May 2014               |
| <b>2WD Farm Tractors</b>       |        |        |       |           |        |      |                        |
| < 40 HP                        | 14,900 | 15,163 | -1.7  | 46,158    | 44,004 | 4.9  | 62,496                 |
| 40 < 100 HP                    | 5,993  | 5,606  | 6.9   | 23,181    | 22,192 | 4.5  | 31,763                 |
| 100+ HP                        | 2,371  | 2,939  | -19.3 | 13,372    | 14,611 | -8.5 | 10,392                 |
| <b>Total 2WD Farm Tractors</b> | 23,264 | 23,708 | -1.9  | 82,711    | 80,807 | 2.4  | 104,651                |
| 4WD Farm Tractors              | 359    | 428    | -16.1 | 2,479     | 2,709  | -8.5 | 1,524                  |
| <b>Total Farm Tractors</b>     | 23,623 | 24,136 | -2.1  | 85,190    | 83,516 | 2.0  | 106,175                |
| Self-Prop Combines             | 572    | 682    | -16.1 | 3,299     | 3,655  | -9.7 | 1,660                  |



These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.

**Restricted Information from the Association of Equipment Manufacturers** 

Farm\_Flash\_Trade\_Press\_With\_Chart\_PreRelease Run at 6/10/2014 9:57:04 AM CDT

